

2018-10-12

Information regarding the discontinuation of the course 1FE021 Introduction to International Sales and Marketing 30 hp

Those who have not yet finished one or more parts of the course 1FE021, hereby get the offer of three last opportunities to take part in the final examinations. After these dates there will be no more chance to pass the course.

The course consists of:

1001	Introduction partner company assignment (1,5 hp)*
1002	Project work Marketing plan (2 hp)
1003	Written exam (6,0 hp)*
1004	Partner company assignment Sales (3,0 hp)
1005	Sales - written exam (4,5 hp)
1006	Partner company assignment Purchasing (1,5 hp)
1007	Purchasing, written exam (3,0 hp)**
1008	Purchasing behavior, written exam (3 hp)**
1009	Product calculation in Excel (1,5 hp)
1010	Management control and cost accounting, written exam (6,0 hp)

Assignments

The final deadlines for the assignments 1001, 1002, 1004, 1006, 1009 are:

1	2019-01-11
2	2019-08-30
3	2020-01-20

To get instructions regarding the assignments, please contact peter.caesar@lnu.se well in advance before each deadline.

Written Exams

The final dates for the **written exams** are:

Written Exams	1st opportunity	2nd opportunity	3rd opportunity
1003 Written exam (which includes 1001 Introduction partner company assignment)*	2019-01-17	2019-08-28	2020-01-27
1005 Sales – written exam	2018-12-15	2019-08-29	2020-01-28
1008 Purchasing behavior, written exam (which includes 1007 Purchasing, written exam)**	2018-11-17	2018-12-22	2020-01-29
1010 Management control and cost accounting	2019-01-20	2019-08-30	2020-01-30

*If you take the exam *1003 Written exam* and pass it you will automatically receive a passing grade for the assignment *1001 Introduction partner company*.

***1007 Purchasing, written exam* and *1008 Purchasing behavior, written exam* will be combined. If you do not have a passing grade in one or both of these modules, you sign up for *1008 Purchasing written exam*.

You need to sign up for exams via your student account at lnu.se/student. If you do not have an active student account please contact ekonomihogskolan@lnu.se and we will help you.

The written exams are anonymous and you will get an anonymization code when you sign up for the exam. This code should then be written on the exam instead of your name and personal number. The sign up for the exam closes nine workdays before the date of the exam. After this date we cannot help you with your sign up, so please contact us well in advance if you have any questions.

If you have any questions about administration, please contact ekonomihogskolan@lnu.se. Questions regarding the course are addressed to peter.caesar@lnu.se.

Best Regards
School of Business and Economics
Lollo Leijner, Education Administrator