



## TRAINEESHIP: **BUSINESS DEVELOPMENT Sweden**

### About us

Videobeat Networks is the specialist for professional YouTube Marketing. With our experience from numerous YouTube campaigns and our own YouTube marketing software, we support leading companies in fulfilling their marketing goals on the world's greatest video-platform. Our customers benefit from a great number of best practices and thus get more views and higher rankings, leading to enhanced viewer interaction and engagement. Videobeat Networks is based in Hamburg and serves the European market.

### Your Role:

You will be working in close cooperation with the areas business development and sales, which you will be supporting on a strategic and operational level. The support consists of sales activities and advice on all areas of our projects. Therefore you will be active as a Business Developer and attract new clients, create presentations and reports, work with marketing and get to apply your knowledge of the online world in a practical setting. Working in business development you will get to take on responsibilities for our clients and support our head staff with diverse account management tasks. Furthermore we expect that you are able to take on own projects early on.

### The successful candidate will:

- Have just completed a degree in business studies, management or comparable fields of study
- Have an active personality with a can-do mentality to help build up our business by getting in touch with new and existing clients
- Have good analytical understanding and profound MS-Office skills
- Have a high affinity towards sales and you are very customer oriented in all your work
- Show a proactive, committed work attitude with a strong drive to achieve high standards
- Be a native Swedish speaker and have a high level of English. Other Scandinavian languages and German is a plus

### We offer:

- A challenging and varied traineeship with a successful internet start-up from the media industry, located in the heart of Hamburg
- The opportunity to take on responsibilities and put own ideas into action from day one
- The opportunity to work in an experienced and highly motivated team of internet and media experts

### Employment Type and Remuneration:

Duration: 1 – 1,5 years | Place: Central Hamburg | Full-Time Job (40h per week) |

So if you're excited about being part of a dynamic and international team and want to shape the future of Web-TV with us, then please send your CV and cover letter to: [jobs@videobeat.net](mailto:jobs@videobeat.net). Your contact is Matthias.

